



Pitch Deck

Presented By
Raffles Capital Ltd.

Date
1 July 2024

Investment Highlights

- 1 **Subscribe at \$1 per share**

- 2 **Target IPO within 36 months**

- 3 **Minimum IPO share price \$4**

- 4 **\$10 million raised to support 4 Clients**

- 5 **Support Firms With SDG 17 Alignment**

- 6 **Minimum Risks With Collaterals**

- 7 **Cashflow positive with low operating costs**

- 8 **Strong corporate reputation & capability**



THE GLOBAL GOALS



The 17 Sustainable Development Goals

Background

Raffles Capital Ltd "RC" (incorporated in Wyoming, United States) is a venture-accelerator helping promising firms that are ready and qualifying for a public listing on a North America bourse. RC works with companies that can deliver social impact bringing prosperity and progress to the people and planet.

These firms' purpose must be in alignment with the UN 17 Sustainable Development Goals. These firms' purpose must be in alignment with the UN 17 Sustainable Development Goals.

Challenges & Solutions

► RC's key role as a venture-accelerator is to secure talents, technologies, territories and tranches of funding for fast growing promising companies. RC does not provide any office or facilities for the ventures. RC acts as the lead advisor and arranger of a venture and orchestrates the various professional service providers to put their resources together to help the clients grow rapidly.

► Many promising firms suffer these pain points and how RC is structured to address them :

Limited Access to Funding

RC helps firms to reach out to larger pools of investors acting as lead advisor and arranger in their private placements. Other than traditional loans and VC funding, many firms do not have the experience and expertise to reach out to the capital market. Resulting in constraints to their growth and expansion.

No Seed Money

A typical IPO needs US\$2.5+ million to start. RC supports deserving firms by taking care of all private and public listing upfront costs so that they can raise the money they need to expand their business and up their market capitalization.

Lack Corporate Governance

Investors are very concerned with management of newly listed companies and fear their lack of governance standards and diligence. RC institute, guide and teach best practice corporate governance standards and ensure compliance through periodic internal audit and reviews.

Unclear Exit Strategy

Many firms that raise money do not offer a clear and specific exit for the investors resulting in investors inertia. RC's role is to IPO the firm so that investors are assured that their exits are managed actively by a dedicated force.

Slow Growth

Even firms with great products or services may not have the capacity, capability and connections to grow rapidly. Investors want to see exponential growth in customers, markets, revenue, cashflow, profits but many ventures do not have the resources to do so. RC links strategic resources like talents, technologies, territories and tranches of funds to help firms accelerate their growth and expansion.

Services

Raffles Capital and the founders are keen to nurture acorns to become unicorns by providing hands-on business experience to the investee company and most important of all - strategic resources such as talents, technologies and funding.

1

STRATEGY

With more than 20 years of investment and advisory experience, RC provides entrepreneurs and their firms with comprehensive strategic counsel aimed at guiding them toward sustainable growth and long-term success.

2

FUNDING

Through RC long-standing business relationships with professional service providers, RC can offer a full spectrum of venture-acceleration solutions to support entrepreneurs and fast-growing companies at every stage of their growth journey.

3

TALENTS WITH TECHNOLOGIES

In today's fast-paced business landscape, access to top talent and cutting-edge technologies is essential for driving innovation and maintaining a competitive edge.

4

EXITS

Like all value-driven investors, RC follows the investment axiom "Sell before you buy" to mitigate investment risks and maximize returns for investors. For clients facing challenges from their shareholders for a clear exit, RC offers comprehensive exit strategies and solutions tailored to their specific needs and objectives.

Market Size



► Total Addressable Market

\$ 12 Trillion

of market opportunities for enterprising firms serving these silos :

- Food & Agriculture
- Smart-Cities & Urban Renewal
- Green Energy & Materials
- Health & Well Being

► Pre-IPO Firms Capital

\$ 2.5 Trillion

Exempt private capital available to pre-IPO firms

► Target Segment

SDGs 17

RC target segment are those firms that are SDG aligned and need fun to grow and expand quickly.

Target Clients

Target Companies That Meet
These Goals



Target Clients & Growth

RC **target customers** are firms that are SDG aligned and need funds to grow and expand quickly to serve their purpose.

RC aims to serve at least one new IPO aspirant with a funding of up to US\$2.5 million each to take care of their pre-IPO up-front professional expenses such as audit & accounting, legal and corporate support, lead manager and bookrunner, tax advisor, valuer, investor relations, social media campaign, corporate finance and governance advisor.



150%
Exponential growth of clients and profits exceeding on average

76%
Targeted return on capital employed averaged per year

Why Raffles Capital ?

RC team members have an average of 30+ years of corporate finance and business experience and have the expertise and extensive connections to talents, technologies, territories and tranches of funding to accelerate a firm's growth and expansion.

RC helps clients to strategize, counsel, connect to get resources the clients need to grow their ventures.

CORPORATE REPUTATION

Although RC is a new boutique operation, the owner Raffles Capital Limited has been in the diversified financial services business and investment since May 2000. The founders, directors, officers, stakeholders all have sterling track records and good standing. They are reputable business people and have strong supporting associates in America, Australia, Canada, China, Singapore, Hong Kong and SE Asia. Unlike some institutions that had been charged and fined for their unlawful acts, Raffles Capital maintains a high standard of ethics and morality, embracing the universal rule of doing good always.

Commitment Advantage

RC is able to fund almost all the professional service providers' upfront costs and work with them to help the clients to get tranches of funds, talents, technologies, territories.

RC cutting edge is the ability to fund the upfront costs while competitors require them to pay them upfront for services to be rendered.

COLLATERAL & OPTION

RC collateralises the invested firm's shares to mitigate the risks of losing the upfront costs. RC can also be granted a 3-year option by the clients to buy their listed shares at 50% discount to their IPO price. Should RC exercise such an option, it stands to make a 100% return.

Ventures To IPO In 2025



ASIA BIOFUEL

100,000 MT ethanol
producer to support
sustainable aviation fuel
needs in Asia



CYBERNATICS

security, stability and
sustainability for the global
digital economy



GOLDEN HERITAGE

2000 members senior
living lifestyle club in
SE Asia



CIRCLE CLIMATE

California recycling,
repurpose of
waste paper box



WANDARRA

WANDARRA

Australian industrial hemp
to feed, clothe, heal,
house people

Ventures To IPO In 2025



SESBANIA

remediation of Brazil
degraded farmland to up
land fertility and outputs



Smile Square

**SMILE SPECIALIST
SQUARE**

integrated medical
specialists, suites, support
in Thailand Bangkok
central



METROSTAR

Vietnam HCMC modern
homes and living spaces
seamlessly metro-linked



LAS PALMERAS

LAS PALMERAS

Philippines Clark high-
quality affordable housing
for under-served segment
and retirees



UMACO

Australia Queensland
sustainable and green
recovery, recycling,
refining of gold ore and
dore

Capital

10 million RC shares to be placed out at US\$1 per share; minimum lot of US\$10,000 each

The funds to be used to support the clients are :

	2024	2025	2026
Funds	\$25M	\$50M	\$75M

COST ADVANTAGE

RC runs on a low operating cost with directors and officers remuneration not exceeding \$1.2 million a year. Other admin, travel, marketing expenses are budgeted at \$1.2 million each year. The total cost per year is \$2.4 million. RC believes in distributing at least 80% of the company’s gains as dividends to all shareholders, directors, officers and agents. Unlike many investment banks and advisory firms, RC does not have to bear high fixed costs in giving directors and officers high pays, costly cars and clubs and benefits.

CASH FLOW POSITIVE

RC has arranged with the clients to pay RC a monthly retainer fee of \$100,000 for a 12-month advisory contract to help the firm secure the resources they need. The advisory fee is payable once the client secures the defined resources. RC needs only TWO successful cases to bear RC annual operating expenses.

Financial Forecast

USD	2024	2025	2026
Revenue Forecast (Clients)	10	20	30
Advisory	\$12,000,000	\$24,000,000	\$36,000,000
Option Gain	\$0	\$25,000,000	\$50,000,000
Total Revenue	\$12,000,000	\$49,000,000	\$86,000,000
LESS: Cost of Sales & Variable Costs (5% of Rev)	\$600,000	\$2,450,000	\$4,300,000
Gross Profit	\$11,400,000	\$46,550,000	\$81,700,000
LESS: Operating Expenses	\$2,400,000	\$2,400,000	\$2,400,000
Profit before Tax	\$9,000,000	\$44,150,000	\$79,300,000
LESS: Tax (exempted offshore)	\$0	\$0	\$0
Profit After Tax	\$9,000,000	\$44,150,000	\$79,300,000
Capital Used	\$25,000,000	\$50,000,000	\$75,000,000
Return On Capital	36.00%	88.30%	105.73%

Financial Forecast

USD	2024	2025	2026
Total Shares	50,000,000	50,000,000	50,000,000
Earnings Per Share	\$0.18	\$0.88	\$1.59
Share Price at Price Earning Multiple (default to 15x)	\$2.70	\$13.25	\$23.79
Gain: Entry share price (default to \$1)	170%	1225%	2279%
Market Capitalization	\$135,000,000	\$662,250,000	\$1,189,500,000

Notes:

1. Target to get 10, 20, 30 IPO candidates for FY 2024, 2025, 2026
2. Each client pays \$1.2m advisory fees a year
3. Exercise Option of 50% discount to IPO price on funds extended to clients
4. Introducer and consulting fee is 5% of fee income
5. Fees for directors and officers and staff \$1.2m + operating costs \$1.2m = total \$2.4m/year
6. Foreign-sourced income not repatriated are usually exempted from tax
7. 50 million shares issued at \$0.0001
8. Earnings per share est 18c, 88c, \$1.59 for FY 24, 25, 26 respectively
9. Price earning multiple defaulted to 15x (comparables trading at 25+)
10. The first round placement price is \$1 per share
11. Est market cap is \$135m, \$662m, \$1.1bn for FY 24, 25, 26 based on earnings of \$9m, \$44m, \$79m.
12. Dividend policy to distribute to shareholders 80% of profits

Cash Out For Investors

Forecast FY	2024	2025	2026
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Subscription Share Price	\$1	\$1	\$1

Team



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