



Industrial Hemp **Industry**

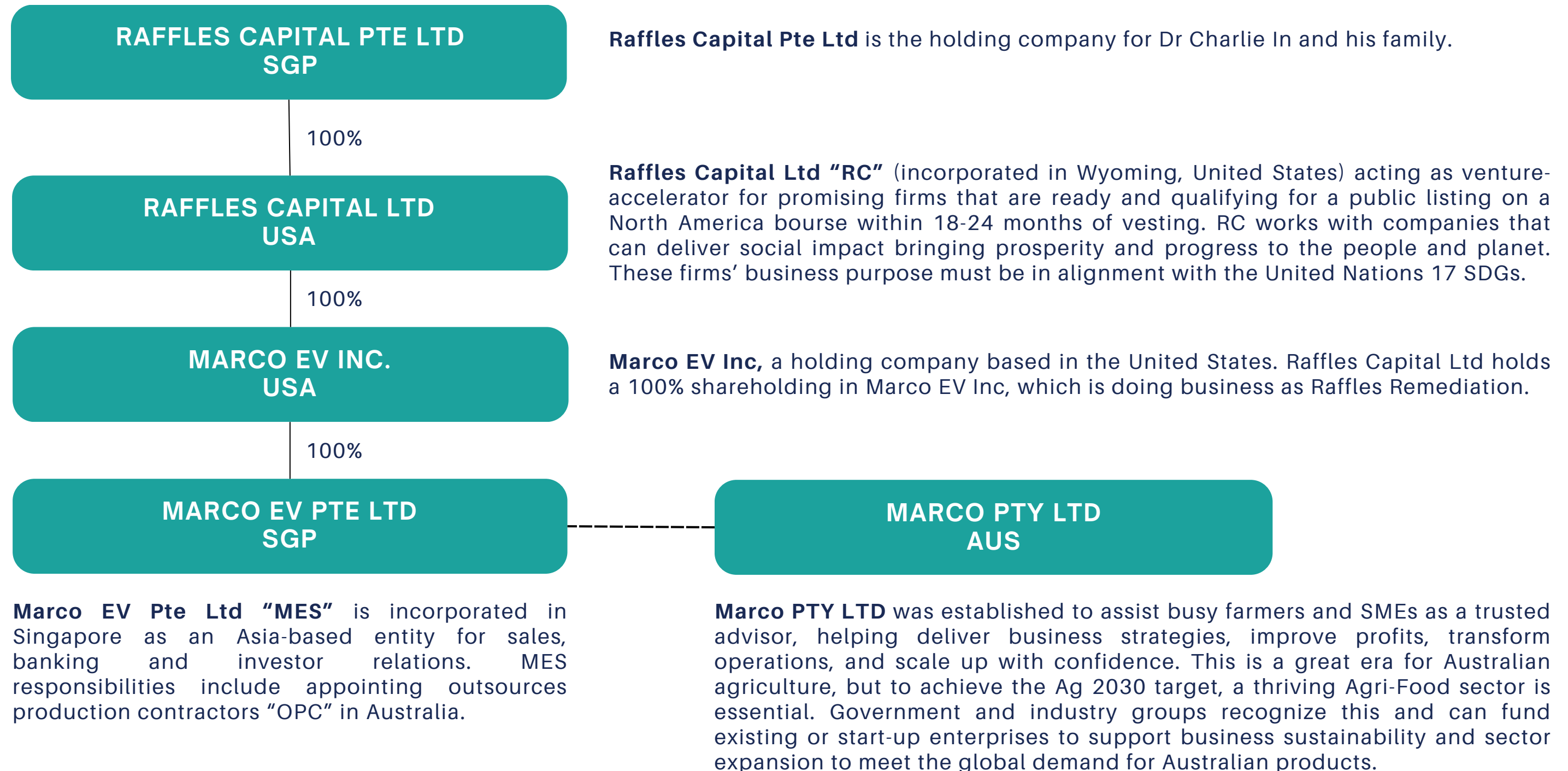
Agri-Tech Solutions for Whole Plant Utilisation

Investment Highlights

- Aligns with 11 of 17 SDG goals
- Government-provisioned land in North Queensland.
- Advantageous climate for multiple crops (200%-300% more output than others.)
- 50,000 Diverse product potential, growing demand 35.1% CAGR.
- 100% Sustainable materials for various industries.
- Strategic location near Australia's largest ports
- Experienced Team



Background





Marco EV Inc working closely with Marco Pty Ltd, a recognized leader in Australia's hemp industry, known for its rich history and diverse portfolio, achieving significant success in its ventures to date. Marco's robust capabilities, extensive certifications, and proven track record position them as an ideal outsourced contractor, perfectly aligned with Marco's strategic objectives.

A cornerstone of Marco's business is its comprehensive portfolio of sustainable agricultural technologies and solutions. These projects encompass innovative farming techniques and sustainable food production systems, advancing global agricultural practices. By leveraging the expertise and infrastructure of partners like Marco, Marco ensures the rapid deployment of these solutions, minimizing capital expenditures and accelerating time-to-market.

By strategically focusing on sustainable agricultural development and inclusive community building, Marco contributes to the adoption of hemp's nutritional and natural healing benefits, driving regional economic growth while addressing pressing global issues outlined by the SDGs. These include goals related to zero hunger, clean water and sanitation, decent work and economic growth, and responsible consumption and production. Marco's commitment to ESG standards ensures that their projects not only drive economic progress but also promote environmental stewardship, social equity, and ethical governance.

ASSET-LIGHT STRATEGY FOR RAPID GROWTH

Marco employs an asset-light strategy to maximize efficiency, reduce costs, and achieve rapid growth. This strategy involves leveraging the capacities, capabilities, and certifications of experienced partners like Marco Pty Ltd, allowing Marco to produce and sell finished products without significant capital expenditures or long lead times.

Key components of the asset-light strategy include:

Outsourcing Production

By contracting with Marco and other partners, Marco can quickly scale production to meet market demand without investing in costly infrastructure or equipment.

Minimizing Capital Expenditures

Leveraging existing facilities and resources of partners helps Marco avoid the substantial costs associated with building new production facilities, conducting extensive R&D, and maintaining large inventories.

Accelerating Time-to-Market

Utilizing the established processes and expertise of partners enables Marco to bring products to market faster, gaining a competitive edge and generating revenue more quickly.

Enhancing Cash Flow and Profitability

By reducing upfront costs and focusing on efficient production and sales, Marco can achieve positive cash flow and profitability sooner, ensuring financial stability and growth potential.



Business Model



The vertically integrated model ensures full asset utilization and optimized seed to plate/product systems. **One crop produces FIVE revenue streams: Biomass, Food & Oils, Plant Extracts, Renewable Energy and Regenerative Agriculture.**

The integrated seed to plate/product system ensures that all parts of the crop generate a revenue stream and zero waste. One crop creates multiple products:

**01
Flower**

- Pharmaceuticals, Wellness

**02
Seeds**

- Food, Oils, Feeds, Cosmetics

**03
Hurd**

- Additive for building materials (fire proof as finished material)

**04
Leaves**

- Feed, Pharmaceuticals, Tea & Infusions

**05
Fibre**

- Insulation, clothing, pulp & paper

The Global Market For Hemp Consists Of 25,000+ Products In 9+ Submarkets.



Agriculture



Automotive



Construction Materials



Textiles



Recycling



Furniture



Personal Care



Paper











Food & Beverage

Impact



Wandarra is delivering an integrated industrial hemp solution to Australia and beyond. Utilising the latest agril-tech solutions, and strategic community and industry partnerships. Wandarra aims to achieve 30,000 Ha of production. Wandarra goes beyond growing hemp to advanced manufacturing in the food, packaging, construction, and regenerative farming sectors.

 Farmers Friend	 Saves Trees	 Environmentalists Best Friend	 Can Be Made Into Bio Fuel
 Superfood	 Can Compete With Cotton	 Make Carbon Neutral Buildings	 Can Replace Plastics

The project aligns with 12 out of 17 UN SDGs.



THE GLOBAL GOALS

Financial Forecast



USD	2024	2025	2026
Total @ 10,000 Hectares			
Sales of by Product	\$100,000,000	\$103,000,000	\$106,090,000
Sales of by Product	\$10,000,000	\$10,300,000	\$10,609,000
Total Revenue	\$110,000,000	\$113,300,000	\$116,699,000
LESS: Direct Cost	\$33,000,000	\$33,990,000	\$35,009,700
Gross Profit	\$77,000,000	\$79,310,000	\$81,689,300
LESS: Operating Expenses	\$2,313,000	\$2,446,460	\$2,590,409
Profit before Tax	\$74,687,000	\$76,863,540	\$79,098,891
LESS: Tax (exempted offshore)	\$0	\$0	\$0
Profit After Tax	\$74,687,000	\$76,863,540	\$79,098,891

Cash Out For Investors



Forecast FY	2024	2025	2026
Profit After Tax	\$74,687,000	\$76,863,540	\$79,098,891
Total Shares	100,000,000	100,000,000	100,000,000
Earnings per share	\$0.75	\$0.77	\$0.79
Share Price at Price Earning Multiple (default to 15x)	\$11.20	\$11.53	\$11.86
Gain: Entry share price (default to \$1)	1020%	1053%	1086%
Market Capitalization	\$1,120,305,000	\$1,152,953,100	\$1,186,483,365
Subscription Share Price	\$1	\$1	\$1

Notes:

1. Foreign-sourced income not repatriated are usually exempted from tax
2. 100 million shares issued at \$0.0001
3. Earnings per share est 75c, 77c, 79c for FY24, 25, 26 respectively
4. Price earning multiple defaulted to 15x (comparables trading at 25+)
5. The first round placement price is \$1 per share
6. Est market cap is \$1.12bn, \$1.15bn, \$1.18bn for FY 24,25,26 based on earnings of \$74m, \$76m, \$79m.

Management Team



Board of Directors

Steve Tiley

Director & CEO

- 40+ years of success in a broad range of industries including agriculture, business, oil & gas, engineering and manufacturing.
- Co-founded and successfully built 3 start-ups.
- 16 years as CEO of Darwin based engineering company.
- Innovation officer - Queensland Fruit and Vegetable Growers Association (Growcom) 2014 to 2019 - cultivated an extensive network of industry and government stakeholders in North Queensland.

Daren Marks

Director & CFO

- 20+ years financial services & international capital markets, risk management, fund administration, capital raising, investor relations and financial modeling
- Current Managing Partner at BlackMountain Group and BlackMountain Capital focused on management consulting and advisory services
- Former COO/CFO of Care A2+ an Australian FMCG company focused on personalised nutrition
- Former CEO at JBM and JBA - specialist broking & funds management financial services companies

Maxwell Nee

Director & Head of Business

- 10+ years in Finance & Investments with experience in Corporate Banking for the Commonwealth Bank of Australia managing \$100M - \$500M businesses.
- Head of Australia for a multi-award winning international commodities investment group based in London.
- Chairman & Founder of Family Office Insider, a global community made up of recognised family businesses, pioneering entrepreneurs, celebrities and athletes.
- A multi-award winning entrepreneur featured in Forbes, The Australian Business Review and The Courier Mail.

Management Team



Advisory Panel

Keith Gracey

Strategic Development

Ijko Miocevic

Marketing

Anthony Latimer

Legal

Mitar Djuricic

Operations

Dr Jiang Zhang

Research

Mary Hobson

Technology

Dr Antonio Pantalone

Sustainability & Innovation



Contact Us

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